

Photo: David Guttenfelder/AP/Press Association Image



## 2009/2010 Product Review

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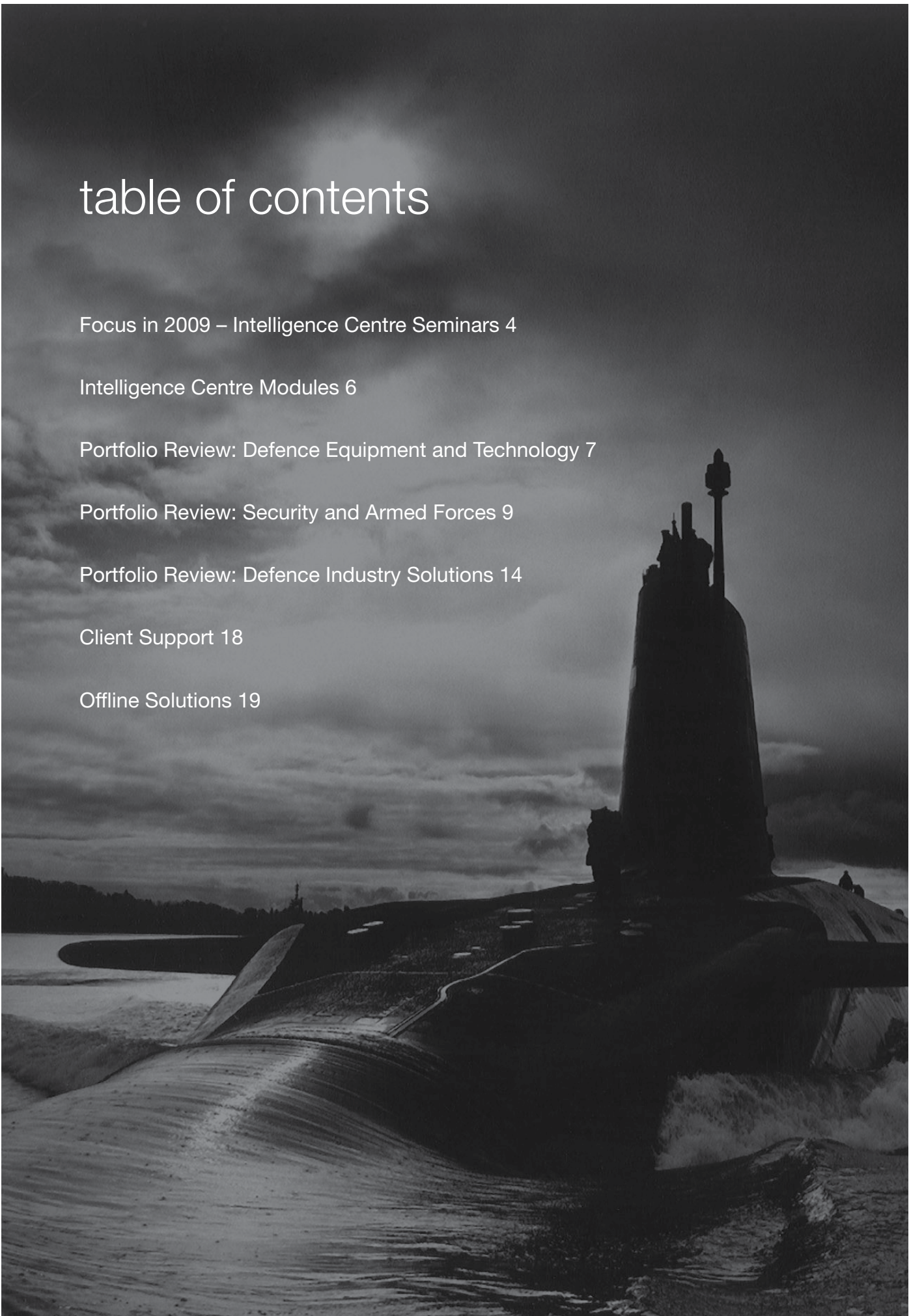
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For more than 100 years, IHS Jane's has provided our customers with the most up-to-date impartial intelligence and insight so they can accurately assess their strengths and vulnerabilities. In 2009, IHS Jane's strived to significantly improve existing products and services, develop new, unique offerings and enhance the content and functionality of our online, print and offline solutions.

IHS Jane's integrated solutions include Intelligence Centres comprising information, news, analysis and imagery that deliver critical knowledge and independent analysis of military and armed forces capabilities, defence industry trends, terrorism and insurgency trends, country risk, competitive intelligence and strategy. In 2009, as part of our on-going commitment to develop and improve upon these comprehensive solutions, we implemented a new online Intelligence Centre Seminars programme and launched a new collection of products, Jane's Intelligence Centre Modules, which are available online, or through an offline XML data feed.

In an effort to create a more insightful IHS Jane's magazine portfolio and to enhance our customers' reading experience, we endeavored to "re-invent" several of our hardcopy publications, most notably through the launch of Jane's Intelligence Weekly. With the addition of critical trend analysis, new, exclusive features, and more satellite imagery intelligence, our hardcopy titles are more dynamic and engaging than ever before. IHS Jane's hardcopy publications serve as an important and vital complement to our electronic solutions and we are now publishing more magazines than ever in our history.

In 2009, IHS Jane's celebrated its first full year with Jane's DS Forecast as part of our world-renowned defence industry solutions portfolio. Jane's DS Forecast, the most comprehensive market forecasting and analysis solution available, enables users to spend more valuable time and resources on critical analysis and supports business decision-making in the defence and aerospace industry. This valuable new addition to our portfolio reinforces our commitment into 2010 to provide the most innovative, accurate and trusted defence industry solutions worldwide.

Highlights of our efforts to enhance the value of your subscriptions in 2009 and to improve the information and analysis you receive from us are detailed in this brochure. We look forward to another great year together in 2010 and to continuing our commitment to provide the best impartial and actionable intelligence and insight for our customers.

Best Wishes,



Michael Dell, Managing Director, IHS Jane's



## Focus in 2009 – Intelligence Centre Seminars

### Jane's Intelligence Centre Seminars

IHS Jane's has introduced new online Intelligence Centre Seminars, which provide additional analysis and insight to enhance your existing subscriptions. Developed by our expert editorial team, the online seminars cover timely issues and topics of interest from the following subject areas: **Defence Equipment & Technology; Defence Industry, Markets & Forecasting; Security & Armed Forces and Terrorism & Insurgency.**

Led by IHS Jane's subject-matter experts, these seminars offer clients a valuable opportunity to interact directly with our specialists and to gain insight on business/mission critical questions through an interactive forum. With comprehensive question and answer sessions, you have the opportunity to explore and discuss topics with our analysts in greater detail.

As an added value resource for our customers, these online seminars are complimentary for all Intelligence Centre subscribers and can also be accessed by non-subscribers for a minimal fee.

**Subscribers of the following Jane's Intelligence Centres receive unlimited access to our online seminar programme:**

- Jane's Defence Equipment and Technology
- Jane's Defence Industry and Markets
- Jane's Military and Security Assessments
- Jane's Terrorism and Insurgency Centre
- Jane's Defence Procurement
- Jane's Chemical, Biological, Radiological and Nuclear Assessments
- Jane's DS Forecast

Below is a list of provisional topics for **Jane's Intelligence Centre Seminars** in 2010:

#### January

- Year in Review
- Crossing Borders: International defence industrial relationships - A global perspective

#### February

- Electro-Optics
- Airborne Sensor Turrets - From niche market to ubiquity

#### March

- The Western Balkans 15 years on from war
- US budget analysis

#### April

- Middle Eastern naval procurement
- Mergers & Acquisitions in the Defence Sector

#### May

- Country Risk: Region (TBD)

#### June

- Global Trends in tracked Infantry Fighting Vehicles (IFV)
- SE Asian naval procurement
- Terrorism Trends

#### July

- Country Risk: Region (TBD)
- Naval air defence
- Defence Survey

#### August

- Future of the Unmanned Combat Aerial Vehicle (UCAV)

#### September

- China's armed forces and defence production capability

#### October

- Infantry weight reduction
- Future of the Main Battle Tank



## Focus in 2009 – Intelligence Centre Seminars Continued

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To date, more than 500 Intelligence Centre customers have attended our online seminars. We would like to share with you some of the customer feedback we have received on this valuable new offering.

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“I was very pleased with the seminar and your analysts’ insights.”

“These seminars are cost effective, easy and informative.”

“This webinar was excellent; well-prepared, thorough, interesting.”

“This was an insightful presentation at the right level of depth and breadth”

From the Iran Country Briefing: Implications of the 2009 Iranian presidential elections on May 14th

“Covered the topic well. One of the better thought through presentations on MRAPs.”

From the Wheeled Combat Vehicles seminar on July 1st

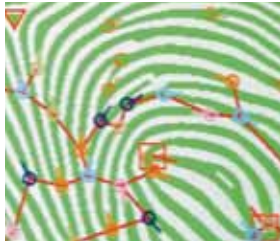
“The speakers’ knowledge of the subject was excellent.”

From the Terrorism Trends seminar on July 10th

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For more information on these new Intelligence Centre Seminars or to view a complete schedule for 2010, visit [www.janes.com/events/OnlineSeminars](http://www.janes.com/events/OnlineSeminars).



## Intelligence Centre Modules

New in 2009, you can now receive the IHS Jane's content you trust and rely upon, in flexible, scalable modules organised by subject-area.

Focusing on the key areas of defence and security, each of these new subject-specific modules provides a suite of IHS Jane's content, logically grouped by your area of interest.

Each module is offered within a premium intelligence centre interface, offering cross-title searching and taxonomic, subject-based navigation, giving you faster, more relevant results.

### Defence

Now for the first time, IHS Jane's is offering targeted modules of information encompassing the complete range of our defence coverage: reference information on **Air & Space**, **Land**, and **Sea** platforms and equipment, as well as the **Systems** employed across those domains; market intelligence on the **Industry** that develops, manufactures and supplies defence equipment and technology; and the **News** that helps you pull it all together and stay current with the latest developments.

Our defence-related suite of Intelligence Centre Modules includes:

**DEFENCE | AIR & SPACE:** offers all the essential reference information you need on civil and military aircraft, (including helicopters and unmanned aerial vehicles) and space systems.

**DEFENCE | LAND:** offers all the essential reference information you need on land-based military vehicles and equipment, including unmanned vehicles and systems.

**DEFENCE | SEA:** offers all the essential reference information you need on naval and coast guard ships, including high-speed marine craft and unmanned vehicles and systems in service, under construction, and in development.

**DEFENCE | SYSTEMS:** offers all the essential reference information you need on multi-platform military systems in production, under development, or in service for the world's armed forces.

**DEFENCE | INDUSTRY:** offers all the essential reference information you need on manufacturers and markets for defence equipment, covering the air and space, land, and sea sectors, including aircraft components, helicopters, and naval construction and retrofits.

**DEFENCE | NEWS:** offers the full suite of IHS Jane's world leading defence news titles, including the award-winning **Jane's Defence Weekly**.

### Security

Now IHS Jane's is offering targeted modules of security-related information in three key national security-related areas: comprehensive **Country Risk** assessments of more than 220 states and territories; an in-depth look at the **Military Capabilities** of all the world's armed forces; and the latest **News** and analysis on terrorism, political, and social and economic risks and events to help put these assessments into context.

Our security-related suite of Intelligence Centre Modules includes:

**SECURITY | COUNTRY RISK:** offers in-depth, up-to-date and accurate data and analysis on the latest events and trends in political, social, and economic affairs, including analysis of national military capabilities.

**SECURITY | MILITARY CAPABILITIES:** offers command, operational and deployment data and analysis of the world's armed forces, including the world's armies, navies, air forces, and amphibious and special forces.

**SECURITY | NEWS:** offers the full suite of IHS Jane's world leading security and intelligence news titles, including the recently launched **Jane's Intelligence Weekly**.

# Portfolio Review: Defence Equipment and Technology



For more than 100 years, the name Jane's has been synonymous with trusted and accurate open source intelligence on defence-related matters. Our defence equipment and technology portfolio contains essential reference information on platforms, equipment, systems, manufacturers and markets as well as in-depth news to help customers stay current with the latest developments. Some of the indispensable product solutions in this portfolio include **Jane's Defence Equipment and Technology Intelligence Centre**, providing intuitive navigation and advanced functionality, and IHS Jane's new suite of comprehensive Unmanned products, covering Ground, Maritime and Aerial data sets.

## Jane's Defence Equipment and Technology Intelligence Centre

The expert resource for competitive defence and aerospace equipment and technology information.

With **Jane's Defence Equipment and Technology Intelligence Centre**, governments, armed forces, and corporations worldwide can identify, assess, integrate and review equipment specifications, capabilities and platforms and versions. This comprehensive resource enables users to evaluate, identify or define equipment and technology for global defence technologies, including extensive detail on equipment specifications, platforms, versions, dimensions, performance, structure, sub-systems, armaments and much more.

New enhancements to **Jane's Defence Equipment and Technology Intelligence Centre** include:

- New defence contractor spreadsheets to enable analysis of competitors and suppliers by sector and geography (These have also been added to individual online defence equipment products).
- Modified search/export functionality with increased control over which results are exported, creating a more relevant results set and saving you time in your review process.
- A press release service to improve the completeness of our content. All releases will be classified by place and subject for easy searching.

## Unmanned Suite

IHS Jane's launched the following two new unmanned reference titles in 2009: **Unmanned Ground Vehicles and Systems** and **Unmanned Maritime Vehicles and Systems**. Our new UGV and restructured UMV data sets complement our existing aerial coverage.

**Jane's Unmanned Ground Vehicles & Systems** provides the critical information you need to know about every UGV in the market while **Jane's Unmanned Maritime Vehicles and Systems** provides information on surface vehicles, semisubmersibles and underwater vehicles, both tethered and autonomous. Key information is provided on unmanned platforms and systems in service, on the market or in development and enables users to contrast and compare vehicles and associated equipment using detailed data and information on service history.

IHS Jane's complete tri-service offering has been created to meet the growing requirement for comprehensive, accurate and reliable information on this rapidly evolving area of unmanned and autonomous defence and security platforms and systems. We provide critical insight to help you understand the latest in unmanned technologies and capabilities, saving you valuable time and effort.

For more information on our Unmanned tri-service suite of products, please visit [www.janes.com/info/unmanned](http://www.janes.com/info/unmanned).





### Jane's Missiles and Rockets

An exciting product enhancement in 2009 involved the re-launch of **Jane's Missiles and Rockets**. This detailed publication still offers the same vital content, but now in a more appealing format. The introduction of colour to the publication significantly improves the identification of systems and missiles in photos, including video images.

### Jane's All the World's Aircraft

This year, we celebrated the 100<sup>th</sup> anniversary of the first published edition of **Jane's All the World's Aircraft (JAWA)**. This special edition of JAWA includes a Centennial Foreword on the history of the last 100 years of aviation by Paul Jackson, FRAeS, the current editor of **Jane's All the World's Aircraft**. This Foreword views those years through the eyes and words of the mere six editors who have held that distinguished responsibility since 1909. In addition, HRH The Duke of York, KG, Commodore-in-Chief, Fleet Air Arm, has written a Special Introduction.

For more information on the 2009-2010 edition of **Jane's All the World's Aircraft**, visit [www.janes.com/info/jawa100](http://www.janes.com/info/jawa100)





For current **Jane's Terrorism and Insurgency Centre** subscribers, this new product will allow you to view Jane's terrorism events data with other threat/asset data to provide a complete picture of the terrorist threat.

For more information on **Jane's Terrorism and Insurgency Centre** or **Jane's Terrorism Events Spatial Layer**, visit [www.janes.com/info/jtic](http://www.janes.com/info/jtic).

### Jane's Military and Security Assessments Intelligence Centre

Combining expert analysis of the latest events and trends in political, security and military affairs with a detailed regional breakdown of global military and political structures.

**Jane's Military and Security Assessments** enables governments, armed forces, and corporations to identify and assess conventional and asymmetric threats of every kind for every state and territory in the world. By providing invaluable analysis of threats to stability and security through organised crime, trafficking, terrorism and insurgency, and border security information, this essential resource delivers qualified intelligence to support critical decision-making.

New enhancements to **Jane's Military and Security Assessments Intelligence Centre** include:

- Regional spreadsheets and summary tables containing demographic, infrastructure, economic and state stability stats. These now have two sub-menu items: 'Global View' and 'Regional View' so you can quickly and easily view your results.
- Country Profiles: A summary page for every country, delivering a one-stop assessment of a country's stability, security and military capabilities with links to key reference information, news, analysis and Jane's country stability ratings.
- A new option on the Military Assessments and Country Assessments pages to search for results via a map interface.
- Scenario Modelling analysis pieces that predict and analyse possible future outcomes are now grouped together in one location for easy access.
- New files are available through country assessment and military assessment taxonomies including annotated maps, non-state armed groups, territories (semi-independent entities eg Kurdistan), and strategic weapon systems.
- Map archives that collect all relevant political, military and infrastructure maps produced globally.

Visit [www.janes.com/info/jmsa/enhance](http://www.janes.com/info/jmsa/enhance) to find out more about these new enhancements!

### Jane's Chemical, Biological, Radiological and Nuclear Assessments Intelligence Centre

The comprehensive resource for global CBRN-related news, expert analysis and state-by-state assessments.

From intelligence agencies to multi-national corporations to armed forces, **Jane's Chemical, Biological, Radiological and Nuclear Assessments** is an indispensable source that enables global leaders to identify and assess possible risks and potential opportunities, and provides a global perspective on all factors contributing to a state's actual and potential CBRN offensive and defensive capabilities. New enhancements to this Intelligence Centre include:

- More analysis exclusive to **Jane's Chemical, Biological, Radiological and Nuclear Assessments**, including nuclear analysis with selected articles from McCloskey Nuclear Business.
- A new country comparison tool
- Increased satellite imagery of CBRN facilities
- A CBRN events database (Coming in 2010)
- Over 750 updates were made to the reference files of **Jane's Chemical, Biological, Radiological and Nuclear Assessments** from January to November 2009, with extra updates made to the North Korea and Iran nuclear files to capture rapid developments in their nuclear programmes.



## Jane's Sentinel Country Risk Assessments

In-depth, up-to-date and accurate data and analysis on the latest events and trends in political, social, armed forces, international relations and economic stability.

New enhancements to **Jane's Sentinel Country Risk Assessments** include:

- Sentinel defence files now contain a 'Strategic Weapon Systems' file which covers missiles and warheads plus 'Space Warfare,' which includes a description and analysis of ground-to-space warfare, such as satellites attacking satellites, manned and non-manned space platforms, communication and data relay satellites, anti-satellite and military space programmes.
- The Armed Forces file now contains a 'logistics' section detailing communications, military transport, engineering and munition services.
- More than 100 news alerts were recorded every month in the armed forces and Sentinel defence files YTD in 2009 to ensure that subscribers are rapidly informed of defence updates generated by the Jane's defence news desks.
- A new Puntland profile was added for the Somalia country profile to increase piracy analysis.
- IHS Global Insight's economic data and analysis is now being published in Sentinel's economy files enabling our Sentinel clients to access IHS Global Insight's economic expertise.
- More event-driven updates with analysis from **Jane's Country Risk Daily Report, Jane's Intelligence Weekly and Jane's Intelligence Review**.

These enhancements are also available to all **Jane's Military and Security Assessments** Intelligence Centre customers.



## Jane's Intelligence Weekly

This new IHS Jane's magazine, released in June 2009, replaced both Jane's Intelligence Digest and Jane's Foreign Report to form one comprehensive, weekly source of global security-related news and analysis. **Jane's Intelligence Weekly** delivers more articles than both publications combined, with daily news articles and longer, in-depth features to provide you with the most accurate intelligence picture available.

**Jane's Intelligence Weekly** includes imagery intelligence to give background, meaning and context to events. It also contains two new, exclusive features: Jane's Security Alerts, a weekly feature monitoring state stability, derived from our comprehensive stability ratings methodology; and a weekly profile of political, military, criminal or insurgent leaders. **Jane's Intelligence Weekly** is already providing customers with exclusive information on the global security environment and demonstrating its far-reaching effects by providing critical intelligence in an objective manner that is able to inform and guide policy.

Already in 2009, **Jane's Intelligence Weekly** has revealed North Korea's nuclear test site, Israel's new strategic runway, China's aircraft carrier development, a Palestinian intelligence report on Hamas and Iran's second uranium enrichment site. In July 2009, the Colombian government and international media cited the article, *Colombia seizes rocket launchers from the FARC*; and in September, **Jane's Intelligence Weekly's** satellite imagery analysis of Iran's undeclared enrichment facility near Qom was published on the front page of the *New York Times*, highlighting IHS Jane's timely, accurate and authoritative information.

For more information on **Jane's Intelligence Weekly**, visit [www.janes.com/info/jiwk](http://www.janes.com/info/jiwk).

## Jane's Intelligence Review

This publication is dedicated to identifying transnational security risks before they hit the headlines and offers a level of detail and accuracy in its reporting that is rarely available from the mainstream media.

With the addition of satellite imagery to articles published in **Jane's Intelligence Review**, it is now a more engaging and insightful magazine than ever before. The high-resolution satellite photos provide our customers with detailed views of geographic hot spots across the world and the ability to view granular information at these locations.

Some of the **Jane's Intelligence Review** articles featuring satellite imagery include:

- *Nuclear fallout - North Korea returns to proliferation programme* 19 June 2009
- *Chemical romance - Syria's unconventional affair develops* 12 February 2009 (as seen below)
- *Red alert - China modernises its nuclear missile force* 14 May 2009



## Jane's Terrorism and Security Monitor

IHS Jane's unveiled the re-designed **Jane's Terrorism and Security Monitor (JTSM)**. To enhance our customers' experience, we endeavored to make this publication more comprehensive and dynamic for readers.

The terrorism trend analysis within **Jane's Terrorism and Security Monitor** is sourced from **Jane's Terrorism and Insurgency Centre**. JTSM analyses these trends using a variety of formats available to Jane's experts, including photographs of attack locations, weaponry and suspects; satellite imagery; and graphical and spatial analysis derived from the **Jane's Terrorism and Insurgency Centre** events database.

Additional enhancements to **Jane's Terrorism and Security Monitor** include:

- Visualisation of trends with **The Global Attack Index**, providing monthly figures by country on damaging attacks and non-militant fatalities.
- New, up-to-date topical pictures and images.
- A new monthly Country briefing section analysing attack trends in selected states with charts and statistics.

For more information on **Jane's Terrorism and Security Monitor**, visit [catalog.janes.com](http://catalog.janes.com).



### Jane's World Armies, Jane's World Navies and Jane's World Air Forces

This tri-service offering provides you with comprehensive data and assessments on the world's armed forces. Recent content enhancements to these detailed resources include:

- The addition of 'Extended Assessment' sections, providing information for every country about their forces' adaptability, sustainability and readiness.
- A new 'Personnel' section covering force demographics, recruitment, morale and professionalisation.
- The 'Equipment in Service' tables have been harmonised with their corresponding flagship publications, so customers now have a single manufacturer, original total figure, in service figure and first delivery/commissioned date for each piece of equipment.
- The defence files in **Jane's World Navies** and **Jane's World Air Forces** have had significant updates in 2009, often 100+ updates per month compared with an average of 50 in 2008.

## Accuracy in Security Outlook Predictions

IHS Jane's Security and Armed Forces department has been providing predictive analysis in the global security environment for clients across the globe. A prime example of our accurate security predictions involved the conflict in Sri Lanka.

The following are excerpts from our publications demonstrating how our analysts followed and predicted the course of the conflict for over five years:

- Three days before the announcement of Prabhakaran's death (the founder and leader of the LTTE), **Jane's Intelligence Weekly** published: *Sri Lanka civil war at critical stage* - 15 May 2009

**Key quote:** "The Sri Lankan Army's final military assault is likely to take place today or tomorrow. The government is set to capture all LTTE-held territory in the coming days, which will mark the culmination of its successful efforts at undermining the LTTE as a conventional fighting force."

- In fact, we were discussing what the death of Prabhakaran would mean for the Tamil Tigers as far back as: *Cornered Tigers - The LTTE evolves as guerrillas* - 11 March 2009, **Jane's Intelligence Review**

**Key quote:** "With no clear successor, Prabhakaran's elimination would almost certainly create a power vacuum that would further weaken the LTTE."

- This was all part of our ongoing analysis of the operations in Sri Lanka, such as: *Sri Lankan government captures Tigers' sea base* - 17 November 2008, **Jane's Intelligence Weekly**

**Key quote:** "Capturing Pooneryn raises the likelihood of the government eventually taking over almost all LTTE-controlled territory over the medium term."

- And before then, we analysed the outcome of the eastern campaign and the likely progress of the northern campaign:

*Northern exposure - The next stage in Sri Lanka's war* - 15 November 2007, **Jane's Intelligence Review**

*Opening the floodgates in Sri Lanka* - 22 August 2006, **Jane's Intelligence Weekly**

*Sri Lankan peace process dead in the water* - 16 May 2006, **Jane's Intelligence Weekly**

*Sri Lanka lies on the brink* - 16 August 2005, **Jane's Intelligence Weekly**



## Portfolio Review: Defence Industry Solutions

IHS Jane's offers comprehensive and reliable insight into every aspect of global defence. Our defence industry solutions portfolio is comprised of vital resources, providing global aerospace and defence market forecasting and industry analysis, programme-level procurement and upgrade data, and global defence budget forecasts. This portfolio delivers must-have market intelligence and analysis for the global A&D industry with world-renowned products including **Jane's Defence Weekly** and **Jane's DS Forecast**.



### Jane's Defence Industry and Markets Intelligence Centre

The authority for international, competitive market information within the defence and aerospace industries.

**Jane's Defence Industry and Markets Intelligence Centre** provides breaking news on the defence industry, detailed executive summaries on global defence equipment and accurate market trending and analysis, enabling a thorough understanding of country capabilities, potential requirements, and expected actions.

### New enhancements to Jane's Defence Industry and Markets Intelligence Centre include:

- A new Defence Industry Teamings and Joint Ventures datasheet, covering major collaborations between companies who operate in the Defence Industrial base. It also includes information on the type of working arrangement, the stakeholders and percentage ownership as well as a textual summary of the arrangement. This content also complements the Defence Industry Mergers and Acquisitions datasheet released in 2008.
- The addition of new defence contractor spreadsheets to enable analysis of competitors and suppliers by sector and geography.
- A press release service to improve the completeness of our content. All releases will be classified by place and subject for easy searching.

Subscribers of **Jane's Defence Industry and Markets Intelligence Centre** now have access to the new **Jane's Defence Budgets** product. See Page 16 for more information on this valuable new addition to your subscription!

### Jane's DS Forecast

The most comprehensive and intuitive defence and aerospace market forecasting solution available

This new IHS Jane's product is a global, online market analysis solution to support critical business decision-making in the defence and aerospace industry. It offers an extensive bottom-up database of global product-level 10-year forecasts, covering 19 markets based around platform types and mission systems.

With **Jane's DS Forecast's** competitive market intelligence, our customers benefit from more time, perspective and confidence to make better, informed decisions. It enables users to spend more valuable time and resources on critical analysis and decision-making and less on resource-heavy data gathering.

Recent enhancements to **Jane's DS Forecast** include:

- A new, more intuitive User Interface that enhances navigation throughout the site
- A completely re-designed charting interface page
- The addition of year-end market outlook reports
- International Customer Support and Training
- Complimentary access to all Jane's Intelligence Centre Seminars

Additional improvements to **Jane's DS Forecast** over the next year will include closer integration with other IHS Jane's products in order to streamline the user experience and improvements to the Update Reports to enable easier access to subscribers' critical market updates.

**PEDS Complete** is a complementary product to **Jane's DS Forecast**. It has been incorporated into the IHS Jane's product portfolio in 2009 and is now available to our global customer base.

**PEDS Complete** is a data mining tool that can be used to efficiently analyse the annual budget documentation released by the US Department of Defense. This new product is a proven time saver for our customers. With **PEDS Complete**, the amount of time spent searching through the budget justification documents is dramatically reduced and your time saved can be better spent on analysis and critical decision-making.

To learn more about **Jane's DS Forecast** and **PEDS Complete**, visit [dsforecast.janes.com](http://dsforecast.janes.com).

### **Jane's Defence Procurement Intelligence Centre** The most comprehensive source of programme-level procurement and upgrade data

Formerly Jane's Defence Forecasts, this online resource is the essential solution for anyone in the aerospace and defence industry with a need for insight and news on country capabilities, programme developments and procurement trends. It is the comprehensive way to track military platform procurement and upgrades across land, sea and air modules.

**Jane's Defence Procurement** covers 3 modules, available either individually or in combination as a joined-up Intelligence Centre:

- **Military Aircraft:** tracks and projects upgrades and procurement programmes across hundreds of airframes, and for 75 nations plus NATO
- **Combat Vehicles:** encompasses vehicles and self-propelled platforms, armoured and non-armoured fighting vehicles, and fire- and combat-support vehicles
- **Military Ships:** covers major surface and subsurface platforms plus amphibious warfare ships, fast attack craft, mine warfare vessels and fleet auxiliaries

The new product name more accurately reflects the value, content and capabilities of this online information solution. **Jane's Defence Procurement** will continue to offer national defence budget data and all of the global platform programme and procurement information you need. With its new focus, it is now the most comprehensive source of procurement and upgrade programme data.





New in December 2009

## Jane's Defence Budgets

The essential source for global defence budget information, forecasts and analysis

**Jane's Defence Budgets** brings together, for the first time, a three-year history and five-year forecast of the defence budgets of top defence-spending countries. It offers the deep insight and expertise of a highly-skilled team of IHS Jane's defence analysts and economists.

Combining easy-to-use, flexible charting tools and analysis of the geo-political and economic factors that impact defence budgets, this resource is an indispensable tool for military and security capability assessments, business opportunity identification and market analysis.

**Jane's Defence Budgets** enables you to:

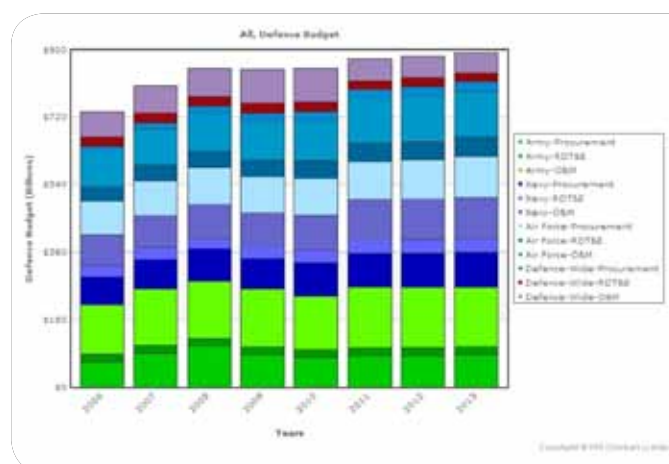
- **Analyse country budgets** by military service, budget activity, economic indicators and currencies.
- **Compare countries** and their defence budgets, view trends and track changes to save critical research time and effort.

- **Forecast developments** in military service capabilities, and receive analysis and insight on the military-political factors affecting defence budgets and policy.
- **Identify market opportunities** by providing you with an expert view of where to invest.
- **Interpret data quickly** using intuitive visualisation tools, and export charts and tables for your own presentations or further analysis.
- **Efficiently find** the defence budget information you need in one online database to help you make better, informed decisions.

**Jane's Defence Budgets** is the only product available that provides defence budget data and detailed forecasts across key defence-spending countries paired with reliable macro-economic data from leading experts at IHS Global Insight.

**Jane's Defence Budgets** is available as a stand-alone product, with a Jane's Defence Industry and Markets Intelligence Centre subscription and some of the enhanced budgets content will also be included in Jane's Defence Procurement Intelligence Centre.

To learn more about **Jane's Defence Budgets**, visit [www.janes.com/info/jdb](http://www.janes.com/info/jdb).



The overview chart above, taken from **Jane's Defence Budgets**, shows aggregated defence budget data for 25 of the top defence-spending countries over an eight-year budget horizon.

## Jane's Industry Quarterly

A new addition to the IHS Jane's magazine portfolio, **Jane's Industry Quarterly** provides comprehensive analysis on key issues in the defence industry. This publication combines our vast reference and statistical data into a detailed overview of the global defence industry and includes forward-looking trend analysis and forecasts.

Below is an example of how **Jane's Industry Quarterly** provides in-depth analysis and forecast information that if acted upon, could provide a competitive advantage over non-subscribers.

In the April 2009 edition of **Jane's Industry Quarterly**, **Call of America: Mergers & Acquisitions Activity in the Defence Sector in 2008 and the Outlook to 2010 and Beyond**, our analysts' predictions and analysis proved to be accurate assessments and contrary to the views of other advisory firms in the market.

### What IHS Jane's analysts predicted:

"*Jane's* expects private-equity led activity in 2009/2010 to be relatively low-level and more strategic in nature. A greater proportion of acquisitions are expected to be made to complement previous purchases. The emphasis will be on improving existing portfolios."

"US ISR assets to find favour, while distressed sales and services sector will create opportunities."

### What happened in the marketplace?

Private equity firms are continuing a return to the defence, aerospace and intelligence market sectors after the hiatus of 2008, buying assets to complement existing portfolios, and a strong focus on intelligence and service sectors.

## Jane's Defence Weekly

This world-renowned publication holds an unequalled record for pinpointing geo-political threats, revealing new weapon technology and analysing military activity around the world.

**Jane's Defence Weekly** has a reputation for breaking world exclusive news and for expert, meaningful interpretation of what we see on the ground, at sea, and in the air; and in boardrooms and command centres throughout the world.

Recent improvements to content in **Jane's Defence Weekly** include:

- Enhanced coverage of the Asia Pacific region.
- Improved coverage of Asia Pacific's defence industry, including budgetary and procurement issues, etc.
- Increased coverage of Africa.
- More systematic coverage of major defence platforms and programmes.
- Increased use of Image Intelligence to build insight.

## Accuracy in Industry Market Predictions

IHS Jane's Industry department has been providing predictive analysis in the global defence industry for clients across the globe.

Some examples of exclusive articles published in **Jane's Defence Industry** over the past year that in some cases, include accurate market predictions made months before competitors, are listed below:

**Japan looks to first spending increase in nine years**  
22 June 2009

**Excerpt:** "North Korea's continuing military activities and China's military build-up could result in Japan expanding defence spending and procurement plans and therefore reversing nine years of spending falls, a Japanese Ministry of Defence (MoD) official has indicated to Jane's."

**Chemring ready to spend £100 million on acquisitions**  
23 June 2009

**Excerpt:** "Countermeasures and pyrotechnics specialist Chemring has a nine-figure warchest to pursue acquisition targets with a view to 'doubling or tripling' the size of the business within five to ten years, the company's chief executive revealed on 23 June."

**KAI privatisation breaks down amid disagreements**  
24 June 2009

**Excerpt:** "The South Korean government's planned privatisation of military aviation specialist Korea Aerospace Industries (KAI) has stalled because of disagreement between the companies' several stakeholders over how the sale is structured, Jane's understands."



## Client Support

### RSS feeds

IHS Jane's now offers our clients the ability to have new articles and news delivered direct to their inbox. Magazine and subject-based **RSS feeds** have been added to the Client Area of Janes.com. This new development means that you no longer have to search [www.janes.com](http://www.janes.com) or visit our website to check for updates to remain up-to-date with developments in your area of interest.

### Training webinars

IHS Jane's training webinars were developed as additional training resources for all online subscribers and are led by our expert client services team. These webinars provide customers with the valuable tools and techniques needed to make better and faster informed decisions. We offer training webinars in three key areas:

- **Janes.com 101 webinars:** enable users to take advantage of the full functionality of their IHS Jane's products and to quickly and easily find the critical information they need.
- **Jane's Intelligence Centres webinars:** offer an in-depth view of how to efficiently utilise the subject-based search functionality within these comprehensive resources to retrieve categorised results relevant to a search topic.
- **"How To" webinars:** IHS Jane's experts demonstrate how to navigate through our content, through a region-relevant case study, to find specific, relevant information.

Some of the feedback we have received from our training webinar series includes:

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"An excellent way to introduce users to the databases and how to effectively and quickly search them."

"Excellent presentation on how to navigate the various databases. The amount of information and filtering available is amazing."


"I believe I am just scratching the surface of what Jane's has to offer and I look forward to other training sessions."

"I really appreciate the added resource and commitment to the product."

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For more information on IHS Jane's training webinars, visit [www.janes.com/info/webinarseries](http://www.janes.com/info/webinarseries).





## Offline Solutions

### Intelligence and Insight You Can Trust in a Secure Network Environment

Many IHS Jane's customers require our information in a secure, controlled environment. Through our offline services, you can incorporate IHS Jane's intelligence and insight into your own intranet, organised as either a stand-alone resource or fully integrated into your system. We offer highly flexible solutions, already used by armed forces, military, defence and security organisations, as well as multi-national corporations around the world.

Depending on your organisation's needs, IHS Jane's can offer offline information as either raw XML data feeds, or through our Intra/Spex searchable network solution. Data is updated on a daily, weekly or monthly basis keeping you abreast of the latest developments.

#### Benefits of IHS Jane's Offline Solutions include:

- Critical open source intelligence and insight in a secure environment
- Controlled accessibility
- Integration into your existing platform and data sources for seamless access



### XML Data Feeds

XML format allows for integration, blending, or manipulation of data and provides you with unparalleled flexibility, including:

- Enhanced metadata to ensure full potential of content exploitation.
- Expert consultancy support to help clients understand the structure of our data.

As part of the latest release of XML, every product has undergone a significant XML improvement. Along with applying a new style, we have completely revamped the browse functionality and replaced it with a dynamic menu.

Key XML features and benefits include:

- Faster and more accurate retrieval of data.
- Better utilisation of the underlying metadata, improving accuracy of search and increasing targeted results.
- New 'image browse', enabling clients to browse all images within a publication and download relevant images.
- Removal of page frames and presentation of the latest updated results on the index page, enabling quicker access to content.
- Presentation of the latest updated content, enabling immediate access to updates, especially with news content.
- Dynamic menus for country, date, organisation, section and image to help manage information on the page and to reduce the amount of scrolling.

### Intra/Spex: "IHS Jane's in a Box"

Intra/Spex is a powerful browser based search application that enables clients to experience Jane's content within a closed network. Features of Intra/Spex include:

- Powerful search and retrieval tools
- Access to subscriptions via a web interface
- Monthly updating
- Personalisation tools
- Installed either on your network or as a stand-alone application

## Your Feedback

We are committed to addressing and resolving customer issues that are brought to our attention in order to strengthen and improve our products and services. We value and appreciate your feedback, so please send us any comments or questions regarding our recent product enhancements or additional feedback you have.

[www.janes.com](http://www.janes.com)

### Asia

IHS Jane's  
78 Shenton Way  
#12-01  
Singapore 079120  
Tel: +65 6578 5300  
Fax: +65 6226 1185  
e-mail: [asiapacific@ihsjanes.com](mailto:asiapacific@ihsjanes.com)

### Europe and Africa

IHS Jane's  
Sentinel House  
163 Brighton Road  
Coulston, Surrey CR5 2YH  
United Kingdom  
Tel: +44 (0) 20 8700 3700  
Fax: +44 (0) 20 8700 3751  
e-mail: [emeamarketing@ihsjanes.com](mailto:emeamarketing@ihsjanes.com)

### Japan

IHS Jane's  
CERA51 Bldg. 1-21-8 Ebisu  
Shibuya-ku  
Tokyo 150-0013  
Japan  
Tel: +81 (0)3 5791 9663  
Fax: +81 (0)3 5420 6402  
e-mail: [japan@ihsjanes.com](mailto:japan@ihsjanes.com)

### Middle East

IHS Jane's  
PO Box 502138  
Dubai  
United Arab Emirates  
Tel: +971 4 390 2336  
Fax: +971 4 390 8848  
e-mail: [mideast@ihsjanes.com](mailto:mideast@ihsjanes.com)

### North/Central/South America

IHS Jane's  
110 N. Royal Street, Suite 200  
Alexandria, Virginia 22314  
United States  
Tel: +1 (703) 683 3700 / +1 (800) 824 0768  
Fax: +1 (703) 836 0297 / +1 (800) 836 0297  
e-mail: [americas@ihsjanes.com](mailto:americas@ihsjanes.com)

### Oceania

IHS Jane's  
Suite 4.05, 14 Lexington Drive  
Bella Vista  
NSW 2153  
Australia  
Tel: +61 (0) 2 9804 1200  
Fax: +61 (0) 2 9804 0200  
e-mail: [oceania@ihsjanes.com](mailto:oceania@ihsjanes.com)



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